

University of New Mexico Hospitals

Request for Proposals
Addendum No. 2

Project Number:
RFP P435-21

Healthcare Staffing and Technology



Due Date: February 16, 2021 2:00 p.m. MST

The time and date proposals are due shall be strictly observed.

Questions and Answers

1. What percent of per-diem contingent labor does UNMH use? Usage of per diem contingent labor is infrequent. At this point the Staffing Office has contracted none.
2. The UNMH RFP referenced the Technical component is worth 40 and 50 points. EXHIBIT B, EVALUATION CRITERIA, B. TECHNICAL APPROACH Pg. 31-32 Is the technical component 40 or 50 points? The correct points is 40.
3. Will UNM provide a volume mix of clinical per-diem vs travel utilization? Currently, 100% travel utilization
4. Will UNM provide a breakdown of utilization by clinical specialty? (ie. ICU, MS, Tele, ER, etc.) .) Estimated clinical specialty of current contracted travelers as of 1/19/21:
ER – 6% ICU – 38% PCU – 33% Other 23%. These are representative of current utilization, but may not be reflective of future needs
5. Will UNM provide a breakdown of spend and/or utilization for clinical vs. non-clinical staffing? Exact data is not available. Almost all traveler staffing is for clinical needs at this time.
6. In some areas of the RFP, there are mentions of “Coding.” Will Coding be a part of the Scope of this RFP? EXHIBIT B, iv. Company Experience, Pg. 30 No. Addendum 1 has been posted for the correct questions.
7. There are references that UNM could select one or more successful offerors. Is the intent to select one company for clinical staffing and one for non-clinical staffing? UNMH intentions are to have one vendor for all staffing (or MSP who sub-contracts with vendors) and the technology piece.
8. Can UNM disclose which specific departments will be on the selection/steering committee for this RFP? Executive, Staffing, Finance and IT will be included. Others may be included as content experts.
9. Can UNM disclose how many companies are participating in the RFP “P435-21 – HEALTHCARE STAFFING AND TECHNOLOGY?” This is not known now. We won’t know this until all proposals are in which is February 16, 2021.
10. Will UNM respond to questions as they are submitted or only after the deadline? UNMH will send out addenda to respond to the questions. Please check the link for those addenda.
11. How long is the contract term? Page 4 states an "Initial Contract Term of up four years," section 3.11 states that the price agreement may be for a term of ten years. The initial term is 4 years but the state will allow us to go up to 10 years.
13. In Exhibit B Section C it refers to Exhibit R can you provide Exhibit R Cost Proposal Form? The cost proposal is Exhibit Q not R.
14. Can UNMH provide the anticipated dates for presentations to take place? Will the presentations be in person or virtual? Not at this time but would expect within a few weeks of the due date which is February 16, 2021