

BOARD OF TRUSTEES - OPEN SESSION AGENDA

September 30, 2022 @ 9:30 AM

Join Zoom Meeting

https://hsc-unm.zoom.us/j/99446166537 Meeting ID: 994 4616 6537 / Passcode: 333268

+1-253-215-8782, 99446166537# *333268# US (Tacoma) or +1-346-248-7799, 99446166537# *333268# US (Houston)

- I. CALL TO ORDER Mr. Kurt Riley, Chair, UNM Hospital Board of Trustees
- II. ANNOUNCEMENTS (Informational 10 Minutes)
 - Welcome Dr. Ken Lucero, New UNM Hospital Board of Trustee Member
 - UNMH BOT Committee Assignment(s) for Dr. Ken Lucero
 - o UNMH BOT Quality and Safety Committee and UNMH BOT Native American Services Committee
- III. ADOPTION OF AGENDA Mr. Kurt Riley, Chair, UNM Hospital Board of Trustees (Approval/Action 5 Minutes)
- IV. PUBLIC INPUT (Informational)
- V. APPROVAL OF THE MINUTES Mr. Kurt Riley, Chair, UNM Hospital Board of Trustees
 - July 5, 2022 Special UNM Hospital Board of Trustees Meeting Minutes (Approval/Action 5 Minutes)
 - July 29, 2022 UNM Hospital Board of Trustees Meeting Minutes (Approval/Action 5 Minutes)
- VI. MISSION MOMENT Mrs. Kate Becker to Introduce Mr. Fabian Armijo, Executive Director (Informational 15 Minutes)
 - UNM Hospital History Video
- VII. RIGHT CARE, RIGHT PLACE, RIGHT TIME UPDATE Mrs. Kate Becker, CEO, UNM Hospital Board of Trustees (Informational 15 Minutes)
- VIII. HEALTH EQUITY UPDATE Mrs. Kate Becker, CEO, UNM Hospital Board of Trustees (Informational 10 Minutes)
- IX. UNM HOSPITAL CRITICAL CARE TOWER UPDATE Dr. Michael Chicarelli, Chief Operating Officer, UNM Hospital (Informational 15 Minutes)
- X. FINANCIAL UPDATE Mrs. Bonnie White, UNM Hospital CFO
 - Certification of Board Review of Fiscal Year 2022 Annual Financial Statements (Approval/Action 15 Minutes)
 - Financial Update Through August 2022 (Informational 15 Minutes)
- XI. ITEMS FOR APPROVAL (25 Minutes)

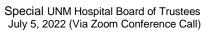
Mrs. Bonnie White, Chief Financial Operating Officer, UNM Hospital

- Recommend for Approval by UNMH Board of Trustees and Advancement to HSC Committee and Board of Regents
 - UNMH Critical Care Tower Purchases for Furniture/Fixture/Equipment (September 2022)
 - Bracco Diagnostics Inc. Initial Set-Up, on-going operational cost \$2,500/month, plus new generator \$49,053 every months (5-year term estimated @ \$1,675,643)
- XII. ADMINISTRATIVE REPORTS (Informational 20 Minutes)
 - Executive Vice President Update Dr. Doug Ziedonis
 - HSC Committee Update Dr. Mike Richards
 - UNMH CEO Report Mrs. Kate Becker
 - UNMH CMO Report Dr. Irene Agostini
 - Chief of Staff Update Dr. Nathan Boyd
- XIII. UNM HOSPITAL BOT COMMITTEE REPORTS (Informational 10 Minutes)
 - Finance Committee Mr. Del Archuleta
 - Audit & Compliance Committee Dr. Tamra Mason
 - Quality and Safety Committee Mr. Trey Hammond
 - Native American Services Committee Mrs. Monica Zamora
- XIV. CLOSED SESSION:
 - Roll Call Vote to close the meeting and to proceed in Closed Session Mr. Kurt Riley, Chair, UNM Hospital Board of Trustees (Approval/Action – Roll Call Vote)
 - a. Discussion of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA pertaining to the appointment and reappointment of medical providers to the medical staff of UNM Hospital and expansion of medical staff privileges for certain UNM Hospital medical staff providers, including the discussion of matters deemed confidential under the New Mexico Review Organization Immunity Act, Sections 41-9-1E(7) and 41-9-5, NMSA.
 - b. After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.
- XV. Certification that only those matters described in Agenda Item XIV were discussed in Closed Session; consideration of, and final action on the specific limited personnel matters discussed in Closed Session Mr. Kurt Riley, Chair, UNM Hospital Board of Trustee (Approval/Action)
- XVI. Adjourn Meeting Mr. Kurt Riley, Chair, UNM Hospital Board of Trustee (Approval/Action)

SPECIAL UNMH Board of Trustees Meeting Minutes 07 05 2022



Agenda Item	Subject/Discussion	Action/Responsible Person
UNM Hospital Board of Trustee Voting Members Present	Mr. Del Archuleta, Mr. Kurt Riley, Mrs. Monica Zamora, Dr. Tamra Mason, Mr. Erik Lujan, Mr. Trey Hammond, Mr. Michael Brasher, and Dr. Davin Quinn	
Ex-Officio Members Present	Mrs. Kate Becker, Dr. Mike Richards, Dr. Doug Ziedonis, Dr. Garnett Stokes, and Dr. Nathan Boyd	
Staff Members Present	Dr. Mike Chicarelli, Dr. Sara Frasch, Mrs. Bonnie White, Dr. Rohini McKee, Mrs. Dawn Harrington, Mrs. Jennifer James, Dr. Alex Rankin, Mrs. Patti Kelley, Dr. Irene Agostini, Dr. Dusadee Sarangarm, and Ms. Fontaine Whitney	
County Officials Present	Mr. Clay Campbell	
I. Call to Order	A quorum being established, Mr. Del Archuleta, Chair, called the meeting to order at 2:00 PM.	
II. Adoption of Agenda	Mr. Del Archuleta, Chair, asked for any revisions to the Agenda, hearing none, he requested a motion to adopt the Agenda.	Mr. Michael Brasher made a motion to adopt the agenda. Mr. Kurt Riley seconded the motion. Motion passed with no objections.
III. Public Input	N/A	
IV. Closed Session	At 2:03 PM Mr. Del Archuleta, Chair, requested a motion to close the Open Session of the meeting and move into Closed Session.	Mr. Michael Brasher made a motion to close the Open Session and move to the Closed Session. Mrs. Monica Zamora seconded the motion. Per Roll Call, the motion passed. Roll Call: Mr. Del Archuleta – Yes Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Trey Hammond – Yes Mrs. Monica Zamora – Yes Mr. Michael Brasher – Yes Mr. Erik Lujan – Yes Dr. Davin Quinn - Yes Mr. Terry Horn – Not Present





Vote to Re-Open Meeting At 2:50 PM Mr. Del Archuleta, Chair, requested a roll call motion be made to close Session and return the meeting to the Open Session.		Closed Mrs. Monica Zamora made a motion to close the Closed Session and return to the Open Session. Mr. Michael Brasher seconded the motion. Per Roll Call, the motion passed.	
		Roll Call: Mr. Del Archuleta – Yes Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Trey Hammond – Yes Mrs. Monica Zamora – Yes Mr. Michael Brasher – Yes Mr. Erik Lujan – Yes Dr. Davin Quinn – Not Present Mr. Terry Horn – Not Present	
Certification	After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.	Mr. Kurt Riley made a motion to approve the Certification. Mr. Trey Hammond seconded the motion. The motion passed with no objections.	
V. Adjournment	The next scheduled Board of Trustees Meeting will take place Friday, July 29, 2022 at 9:30 AM, via Zoom Conference Call. There being no further business, Mr. Del Archuleta, Chair, requested a motion to adjourn the meeting.	Mr. Michael Brasher made a motion to adjourn the meeting. Mr. Kurt Riley seconded the motion. The motion passed unanimously. The meeting was adjourned at 2:51 PM.	

Mrs. Monica Zamora, Secretary UNM Hospital Board of Trustees

UNMH Board of Trustees Meeting Minutes 07 29 2022



Agenda Item	Subject/Discussion	Action/Responsible Person
UNM Hospital Board of Trustee Voting Members Present	Mr. Terry Horn, Mr. Michael Brasher, Mr. Del Archuleta, Dr. Tamra Mason, Mr. Kurt Riley, Mr. Erik Lujan, Mrs. Monica Zamora, and Dr. Davin Quinn	
Ex-Officio Members Present	Mrs. Kate Becker, Provost James Holloway, and Dr. Nathan Boyd	
Staff Members Present	Dr. Mike Chicarelli, Dr. Sara Frasch, Mrs. Patti Kelley, Dr. Irene Agostini, Dr. Rohini McKee, Mrs. Jennifer James, Mr. Fabian Armijo, Mr. Steve Nuanez, Mrs. Jennifer Smith, Mrs. Julie Alliman, Mr. Rodney McNease, Mrs. Kim Wagner, Mrs. Eileen Sanchez, Mrs. Dawn Harrington, Dr. Erik Kraai, Mrs. Tahnee Pecos, Mr. Doug Brooks, Mrs. Annalee Esterly, Mr. Ryan Randal, and Fontaine Whitney	
Non-Staff Members/Not Public Input	KOB-4	
County Officials Present	N/A	
I. Call to Order	A quorum being established, Mr. Del Archuleta, Chair, called the meeting to order at 9:31 AM.	
II. Announcements	Mr. Del Archuleta, Chair, welcomed UNM Executive Vice President and Provost James Holloway to the meeting representing President Garnett Stokes today. Mrs. Kate Becker, CEO, UNM Hospital, recognized Mr. Greg Ortiz on his retirement after more than 37 years with UNM Hospital, for his dedication and commitment. He started his career at the Carrie Tingley Hospital and then came to UNM Hospital. Mr. Ortiz was instrumental in creating the Native American Health Services (NAHS) Department and was our first Indian Health Services Contract Specialist, a position at UNM Hospital for 15 years held by Mr. Ortiz. He is a member of Acoma Pueblo and has been engaged with their leadership and has done an amazing job working with the Native American Services team and helping with the connections with the hospital and Native American communities in New Mexico. Mr. Fabian Armijo, Executive Director, Diversity, Equity, & Inclusion (DEI), presented Mr. Ortiz with a Pendleton Blanket and a plaque. Mr. Armijo said he appreciates Mr. Ortiz for sharing his knowledge of Tribal Leadership and Native American communities. Mr. Armijo stated last year, UNM Hospital celebrated the 15-year anniversary of NAHS. The work that happens in Native American Health Services touches many of our Native American community members and that team will continue to carry on this legacy. Mr. Kurt Riley showed appreciation and congratulations to Mr. Ortiz in their Native language. Mr. Erik Lujan thanked Mr. Ortiz for everything he has done for him and his family and for the knowledge he shared wishing him great retirement. Other Board Members and staff members congratulated Greg Ortiz on his years of service, dedication and retirement. Mr. Ortiz was thankful and appreciative, it has been an honor being a part of UNM Hospital, working with the hospital staff, Tribal Leaders and Native American communities. Mr. Del Archuleta, Chair, stated that Mr. Erik Lujan's term on the UNM Hospital Board of Trustees is ending and said that he has had the pleasure of servi	



	Mr. Terry Horn said that he has served with Mr. Lujan on the Board for five years and he has been impressed with Mr. Lujan's intellect and thoughtfulness and his hard work for the Board and in the Native American community. Mr. Kurt Riley thanked Mr. Lujan for his service to the community, dedication, counsel and support and wished him continued strength, courage, endurance and success in all his endeavors; it has been an honor serving with you. Other Board Members expressed their gratefulness for Mr. Lujan's dedication and thoughtfulness and being honored to work with him. Mrs. Kate Becker thanked Mr. Lujan for his dedication to the community and for educating all of us; we appreciate how you have guided us and shared information with us and the calmness you bring to every interaction and being thoughtful of the next best steps and how you can help us be the best hospital we can be. Mr. Erik Lujan said his father was one of the first Native American surgeons to graduate from UNM and he has fond memories running around the cafeteria at 3 or 4 years old and has seen many changes and growth. Mr. Lujan thanked everyone for their kind words and said he is looking forward to all the great things that UNM Hospital will do in the future. Mrs. Kate Becker, CEO, and Dr. Irene Agostini, CMO, presented Right Care, Right Place, Right Time initiative which is the center of our work and everything we do is taking care of patients – the patient as the center (presentation in BoardBook). Highlights included: • Right Care – Deliver safe, high-quality patient care • Right Plan – Deliver safe, high-quality care in the right setting (inpatient, outpatient, etc.)	
	 Right Time – Determine length of care in the inpatient setting that is best for the patient's health Goal – Decrease the difference between the UNMH financial length of stay (LOS) and the Geometric Mean Length of Stay (GMLOS) by one day by December 31, 2022 Continuum of Care Focus on Patient Care Reducing avoidable admissions through expanded ambulatory access Improved care navigation services Alternatives to inpatient care 	
III. Adoption of Agenda	Mr. Del Archuleta, Chair, asked for any revisions to the Agenda, hearing none, he requested a motion to adopt the Agenda.	Mr. Michael Brasher made a motion to adopt the agenda. Mrs. Monica Zamora seconded the motion. Motion passed with no objections.
IV. Public Input	N/A	
V. Approval of Minutes	Mr. Del Archuleta, Chair, asked for any revisions to April 29, 2022 UNM Hospital Board of Trustees Meeting Minutes. Hearing no revisions, Chair Archuleta requested a motion to approve the April 29, 2022 UNM Hospital Board of Trustees Meeting Minutes.	Mr. Terry Horn made a motion to approve the April 29, 2022 UNM Hospital Board of Trustees Meeting Minutes. Mr. Michael Brasher seconded the motion. The motion passed with no objections.
VI. Mission Moment	Mrs. Kate Becker, UNM Hospital Chief Executive Officer, introduced Mr. Steven Nuanez, Director, Employee Well-Being, who presented the Mission Moment. The Mission Moment was an overview of Employee Well-Being (presentation in BoardBook)	



			29, 2022 (Via 20011 Conference Gail)
VII. Appoint New UNMH BOT Member			Mr. Michael Brasher made a motion to approve the nomination of Dr. Ken Lucero with advancement to the UNM Board of Regents for approval and appointment. Dr. Tamra Mason seconded the motion. The motion passed with no objections.
VIII. Appoint New UNMH Executive Committee	Mr. Del Archuleta, Chair, stated that the Executive Committee met recently and are bringing before the Board the new Executive Committee nominees for discussion and approval. Chair Archuleta stated that per the Bylaws, Board Members may bring forward their nominees for discussion. Hearing no further nominations, Mr. Archuleta requested a motion to approve the Executive Committee as listed below. • Chair, Kurt Riley • Vice Chair, Tamra Mason • Secretary, Monica Zamora After the motion passed, Mr. Archuleta turned the Chair role over to Mr. Kurt Riley as the new Chair of the UNM Hospital Board of Trustees		Mr. Michael Brasher made a motion to approve the Executive Committee nominations as presented by Mr. Del Archuleta. Mr. Terry Horn seconded the motion. The motion passed with no objections.
IX. New UNMH BOT Committee Assignments	Mr. Kurt Riley, Chair, stated that a meeting with the previous Ex discuss committee assignments and then discussions were held requested a motion to approve UNMH BOT Committee Assignn Executive Committee Chairman of the Board, Kurt Riley Vice Chairwoman of the Board, Tamra Mason Secretary of the Board, Monica Zamora Audit and Compliance Committee Chair, Tamra Mason Terry Horn Del Archuleta Michael Brasher	d with Board Members. Chair Riley	Mrs. Monica Zamora made a motion to approve the UNMH BOT Committee Assignments as presented by Chair Riley. Mr. Michael Brasher seconded the motion. The motion passed with no objections.



	Quality and Safety Committee Chair, Trey Hammond Monica Zamora Kurt Riley Erik Lujan Davin Quinn Nathan Boyd	
X. Financial Update	Mrs. Julie Alliman, Controller/Executive Director Finance, presented the financials through May 2022 with statistics through June 2022 (presentation in BoardBook). Highlights included the below: • Year-To-Date Variance to Budget • Year-To-Date Stats Variance to Prior YTD • CMI and ALOS • Debt Service Coverage Ratio • Executive Summary Mrs. Kate Becker, CEO, presented the FY23 Operating Budget Re-Projection for review and approval	Mrs. Monica Zamora made a motion to
	to move forward to the UNMH Board of Trustees for approval (presentation in BoardBook). Mrs. Becker stated that this report was discussed and approved at the July 27th UNMH BOT Finance Committee Meeting. UNM Hospital wanted the Board to be aware that the hospital adjusted the budget ensuring that there was no change to projected bottom line for FY23 Operating Budget but did account for additional expenses anticipated for salaries and benefits; adjustment was made in equipment, occupancy, and depreciation in IT budget. After discussion, Mr. Kurt Riley, Chair, requested a motion to approve the FY23 Operating Budget Re-Projection as presented.	approve the FY23 Operating Budget Re- Projection as presented. Mr. Del Archuleta seconded the motion. The motion passed with no objections.
XI. Items for Approval	Dr. Michael Chicarelli, UNM Hospital Chief Operating Officer, presented the following Capital Projects for review and approval by the Committee which will then advance to the UNM Hospital Board of Trustees for review and approval (write-ups in BoardBook). These Capital Projects will then advance to HSC Committee and then the Board of Regents for review and approval. Mr. Terry Horn stated that the UNMH BOT Finance Committee discussed these Capital Projects in detail at their July 27 th meeting and recommend UNMH BOT approval.	
	 Capital Project – UH Main Chiller Replacement (\$1,750,000): After discussion, Mr. Kurt Riley, Chair, requested a motion to approve and to advance to HSC Committee and then the Board of Regents for review and approval. 	Mr. Terry Horn made a motion to approve the Capital Project – UH Main Chiller Replacement as presented by Dr. Michael Chicarelli. Mrs. Monica Zamora seconded the motion. The motion passed with no objections.
	Capital Project – UH Main Kitchen Hood and Exhaust Upgrade (\$1,350,000)	Mr. Terry Horn made a motion to approve the Capital Project – UH Main Kitchen and Exhaust Upgrade as presented by Dr. Michael Chicarelli. Mrs. Monica Zamora seconded the motion. The motion passed with no objections.

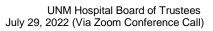


	Capital Project – UH Cardiac Cath Lab 2 (\$700,000)	Mr. Terry Horn made a motion to approve the Capital Project – UH Cardiac Cath Lab as presented by Dr. Michael Chicarelli. Mr. Michael Brasher seconded the motion. The motion passed with no objections.
	Capital Project – OSIS MRI Replacement (\$700,000)	Mr. Terry Horn made a motion to approve the Capital Project – OSIS MRI Replacement as presented by Dr. Michael Chicarelli. Mr. Del Archuleta seconded the motion. The motion passed with no objections.
	Capital Project – Children's Psychiatric Center Renovation (NTE \$4,000,000)	Mr. Terry Horn made a motion to approve the Capital Project – Children's Psychiatric Center Renovation as presented by Dr. Michael Chicarelli. Mr. Del Archuleta seconded the motion. The motion passed with no objections.
	Capital Project – Revision: 1600 University – Eye Clinic	Mr. Terry Horn made a motion to approve the Capital – Revision: 1600 University – Eye Clinic as presented by Dr. Michael Chicarelli. Mr. Del Archuleta seconded the motion. The motion passed with no objections.
	Mrs. Annalee Esterly, Manager, HR Benefits, UNM Hospital, presented the Resolution of the UNM Hospital Board of Trustees 401(a) Plan for review and approval by the Committee which will then advance to the UNM Hospital Board of Trustees for review and approval (write-up in BoardBook). Mr. Terry Horn stated that the UNMH BOT Finance Committee discussed this Resolution in detail at their July 27 th meeting and recommend UNMH BOT approval. After discussion, Mr. Kurt Riley, Chair, requested a motion to recommend approval of the 401(a) Plan to the UNM Hospital Board of Trustees.	Mr. Terry Horn made a motion to approve Resolution 401(a) Plan as presented by Mrs. Annalee Esterly. Mr. Del Archuleta seconded the motion. The motion passed with no objections.
	Mrs. Annalee Esterly, Manager, HR Benefits, UNM Hospital, presented the Resolution of the UNM Hospital Board of Trustees 415(m) Plan for review and approval by the Committee which will then advance to the UNM Hospital Board of Trustees for review and approval (write-up in BoardBook). Mr. Terry Horn stated that the UNMH BOT Finance Committee discussed this Resolution in detail at their July 27th meeting and recommend UNMH BOT approval. After discussion, Mr. Kurt Riley, Chair, requested a motion to recommend approval of the 415(m) Plan to the UNM Hospital Board of Trustees.	Mr. Terry Horn made a motion to approve Resolution 415(m) Plan as presented by Mrs. Annalee Esterly. Mr. Michael Brasher seconded the motion. The motion passed with no objections.
XII. UNM Hospital Tower Project	Dr. Michael Chicarelli, COO, UNM Hospital, gave an update, including video, of the construction progress of the UNM New Hospital Tower Project.	

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d the UNM Hospital CMO update (report in BoardBook).	
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summary of the UNMH BOT Finance Committee Meeting.	
e UNMH BOT Audit & Compliance Committee did not meet.	
summary of the UNMH BOT Quality and Safety Committee Meeting.	
summary of the UNMH BOT Native American Services Committee Meeting.	
Chair, requested a motion to close the Open Session of the meeting and	Mr. Michael Brasher made a motion to close the Open Session and move to the Closed Session. Mr. Del Archuleta seconded the motion. Per Roll Call, the motion passed. Roll Call: Mr. Del Archuleta – Yes Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Terry Horn – Yes Mrs. Monica Zamora – Yes Mr. Michael Brasher – Yes Mr. Erik Lujan – Yes Dr. Davin Quinn - Yes Mr. Trey Hammond – Not Present
Quality and Safety Committee Meetings of May, June and July 2022 as	The result of th
I from UNMH BOT Quality and Safety Committee Meeting of May 20, 2022	
rification was acknowledged as approved from UNMH BOT Quality and Safety	
	ed the UNM Hospital CEO Update (report in BoardBook). ed the UNM Hospital CMO update (report in BoardBook). hief of Staff update. f summary of the UNMH BOT Finance Committee Meeting. ne UNMH BOT Audit & Compliance Committee did not meet. summary of the UNMH BOT Quality and Safety Committee Meeting. summary of the UNMH BOT Native American Services Committee Meeting.



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Vote to Re-Open Meeting At 11:53 AM Mr. Kurt Riley, Chair, requested a roll call motion be made to close the Closed Session and return the meeting to the Open Session.		Mr. Michael Brasher made a motion to close the Closed Session and return to the Open Session. Mrs. Monica Zamora seconded the motion. Per Roll Call, the motion passed.	
		Roll Call: Mr. Del Archuleta – Yes Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Terry Horn – Yes Mrs. Monica Zamora – Yes Mr. Michael Brasher – Yes Mr. Erik Lujan – Yes Dr. Davin Quinn - Yes Mr. Trey Hammond – Not Present	
XVI. Certification	After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.	Mr. Michael Brasher made a motion to approve the Certification. Mr. Terry Horn seconded the motion. The motion passed with no objections.	
XVII. Adjournment	The next scheduled Board of Trustees Meeting will take place Friday, September 30, 2022 at 9:30 AM, via Zoom Conference Call. There being no further business, Mr. Del Archuleta, Chair, requested a motion to adjourn the meeting.	Mr. Michael Brasher made a motion to adjourn the meeting. Mrs. Monica Zamora seconded the motion. The motion passed unanimously. The meeting was adjourned at 12:41 PM.	

Mrs. Monica Zamora, Secretary UNM Hospital Board of Trustees

VI. MISSION MOMENT

VII. RIGHT CARE, RIGHT PLACE, RIGHT TIME UPDATE	ſ

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VIII. HEALTH EQUITY UPDATE

IX. UNM HOSPITAL CRITICAL CARE TOWER UPDATE

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X.a.UNM Hospital BoT Certification of Financial Results June 2022

UNM Hospital

Financial Update
Fiscal Year Ended June 30, 2022



UNM Hospital Financial Results – Unaudited Through June 2022

	6/30/2022	6/30/2022	Actual to
In Thousands	Unaudited	Budget	Budget
Operating Revenues			
Total Core Patient Revenue	1,041,421	1,061,460	(20,039)
Total Non Core Patient Revenue	288,967	145,672	143,295
Total Contract Retail Pharmacy	44,096	43,023	1,072
Total Other Operating Revenue	10,991	10,444	547
Total Operating Revenues	1,385,475	1,260,599	124,876
Operating Expenses			
Total Employee Comp & Benefits	770,349	607,619	162,730
Total Medical Services	243,114	231,687	11,427
Total Medical Supplies	239,980	226,929	13,051
Total Depreciation	34,770	33,563	1,207
Total Equipment	58,034	58,510	(475)
Total Contract Retail Pharmacy Expenses	23,719	20,538	3,181
Total Purchased Services	68,379	71,378	(2,999)
Total Occupancy	23,499	19,579	3,920
Total Gross Receipts Tax	25,579	22,502	3,077
Total Other	27,055	30,986	(3,931)
Total Operating Expenses	1,514,478	1,323,290	191,189
Total OPERATING (LOSS) GAIN	(129,004)	(62,691)	(66,313)
Non Operating Revenue and Expense			
Total Bernalillo County Mill L	114,830	111,654	3,176
Total Appropriations	13,961	13,683	279
CARES Act Funding	4,397	=	4,397
Total Nonoperating Rev/Exp (net)	1,577	(12,841)	14,418
Total Net Nonoperating Revenue	134,765	112,495	22,270



Total Net Assets for Operations 5,762 49,805 (4)

UNM Hospital (UNMH) Board of Trustees

Certification of Review of Financial Operations Fiscal Year Ended June 30, 2022

September 30, 2022

The financial statements of UNMH for the twelve-months ended June 30, 2022, were reviewed by the UNMH Board of Trustees on September 30, 2022. Those financial statements reflected an increase in net position of approximately \$2.1 million. This report is being provided to HUD's Office of Hospital Facilities, PGIM Real Estate Finance (formerly Prudential Huntoon Paige Associates, LLC) and Wells Fargo Bank in satisfaction of the provisions of Section 13.a.ii. of the Regulatory Agreement, dated September 9, 2021 between the Regents of the University of New Mexico's public operation known as the University of New Mexico Hospitals and HUD which requires the UNMH Board of Trustees ("Board") to review the financial statements of UNMH within 120 days following the close of the fiscal year.

Attached to this certification are the unaudited balance sheet and income statement, including prior year comparison, as require by the regulatory agreement.

The audited financial statements will note one change in accounting policies that effects these financial statements. GASB Statement No. 87, Leases was adopted effective July 1, 2022. This statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The adoption of this standard resulted in a restatement of the beginning asset of \$12,320,580 and liability of \$12,320,580 related to Right to Use assets. These amounts have been recorded in the accompanying Statements of Net Position as of June 30, 2021. There was no material impact to the net position as a result of this restatement.

Respectfully submitted,

Kurt Riley

Assets		2022	2021
Current assets:			
Cash and cash equivalents	\$	229,127,260	322,208,275
Marketable securities		35,997,885	36,987,893
Restricted assets by trustee for debt service		210,410	206,887
Receivables:			
Patient		147,987,855	144,539,749
Due from UNM Related Entities		9,345,300	10,191,412
Estimated third-party payor settlements		114,027,989	89,141,368
Bernalillo County Treasurer		1,786,149	1,898,085
Other		13,090,946	6,928,990
Total net receivables		286,238,239	252,699,604
Prepaid expenses		4,594,638	4,751,480
Inventories		21,213,766	18,515,495
Total current assets		577,382,198	635,369,634
Noncurrent assets:			
Assets held by trustee:			
Restricted for mortgage reserve fund		17,965,789	17,962,481
Assets restricted by donors		19,489,323	18,759,402
Assets designated by UNM Hospital		236,172,800	315,903,272
Assets designated by UNM Hospital Board of Trustees		37,071,447	34,813,873
Total restricted assets		310,699,359	387,439,028
Capital assets, net		428,527,134	262,033,293
Right to use assets, net		10,289,973	12,320,580
Total noncurrent assets	,	749,516,466	661,792,901
Total assets	\$	1,326,898,664	1,297,162,535
Deferred Outflows			
Total deferred outflows related to pensions	\$	911,385	2,068,092



Liabilities	_	2022	2021
Current liabilities:			
Accounts payable	\$	76,481,607	57,348,525
Accrued payroll		37,998,706	36,904,455
Due to UNM Related Enties		52,887,514	39,628,208
Bonds payable – current		6,285,000	6,105,000
Lease payable - current		1,751,826	1,729,629
Accrued compensated absences		31,520,720	36,367,457
Estimated third-party payor settlements		125,752,437	109,898,699
Medicare Advance Payment Plan		15,596,668	69,712,600
Other accrued liabilities	_	3,078,084	7,407,074
Total current liabilities	_	351,352,562	365,101,647
Noncurrent liabilities:			
Bonds payable		67,965,000	74,250,000
Mortgage payable		51,689,289	<u> </u>
Lease liability		8,839,125	10,590,951
Due to affiliates		7,271,029	8,801,054
Net pension liability	_	1,124,717	4,597,074
Total noncurrent liabilities	_	136,889,160	98,239,079
Total liabilities	\$_	488,241,722	463,340,726
Deferred Inflows			
Total deferred inflows related to pensions	\$	2,087,724	557,072
Net Position			
Net investment in capital assets Restricted, expendable	\$	302,286,867	181,678,293
For unspent capital appropriation		_	8,033,370
For grants, bequests, and contributions		19,489,323	18,759,402
In accordance with the trust indenture and debt agreement		18,176,199	18,169,368
Unrestricted	_	497,528,214	608,692,396
Total net position	\$	837,480,603	835,332,829



		2022	2021
Operating revenues:			
Net patient service	\$	1,285,155,652	1,257,695,536
State and local contracts and other operating	-	51,581,312	50,535,530
. •	-		
Total operating revenues	-	1,336,736,964	1,308,231,066
Operating expenses:			
Employee compensation and benefits		720,120,131	632,248,901
Medical supplies		252,082,973	234,670,892
Medical services		231,861,801	228,191,526
Purchased services		77,503,950	76,811,198
Equipment		57,424,769	57,668,513
Depreciation		33,543,153	33,296,522
Gross Receipts Tax		24,786,707	25,037,926
Occupancy		21,230,314	17,595,411
Other supplies		10,620,898	9,927,637
Other	_	14,693,382	17,780,915
Total operating expenses	-	1,443,868,078	1,333,229,441
Operating loss	-	(107,131,114)	(24,998,375)
Nonoperating revenues (expenses):			
Bernalillo County mill levy		97,605,586	95,312,579
State appropriation		6,330,200	5,978,300
Bequests and contributions		3,681,350	2,754,668
Equity in income of TriCore and TriCore Lab Svc Corp.		2,257,574	7,166,054
Cares Act Funding		4,396,870	60,916,918
Interest on capital asset-related debt		(3,553,067)	(2,814,507)
Debt insurrance costs		(7,483,401)	
Other nonoperating revenue and expense, net	_	6,043,776	1,138,198
Net nonoperating revenue (expense)		109,278,888	170,452,210
Decrease in net position before capital appropriations and transfer			
of assets		2,147,774	145,453,835
		_, ,	, ,
Transfer of assets	_		196,000,000
Increase in net position after capital appropriations and transfer			
of assets		2,147,774	341,453,835
Net position, beginning of year	_	835,332,829	493,878,994
Net position, end of year	\$	837,480,603	835,332,829



Cash flows from operating activities: Cash received from insurance and patients \$805,341,146 \$87,410,328 Cash received from insurance and patients 1,793,385 2,022,978 Cash payments to employees (141,215,831) (426,980,558) (263 payments to contract labor (156,247,220) (158,333,000) (158,333			2022	2021
Cash received from Medicaid and Medicare \$ 805,341,146 897,410,328 Cash received from insurance and patients 466,317,295 387,846,221 Cash received from contracts and grants 1,793,358 2,022,878 Cash payments to contract labor (441,215,831) (466,980,558) Cash payments for contract labor (158,278,227) (81,238,369) Cash payments to University of New Mexico (178,333,000) (199,017,348) Cash payments to University of New Mexico Health System (2,210,332) (237,258) Cash payments to University of New Mexico Group (2,396,788) (10,797,237) Cash payments to State of New Mexico for intergovernmental transfer (53,099,710) (18,900,000) Cash payments to the State of New for Gross Receipts Tax (26,977,307) (26,623,507) Cash received from/payments to affiliates (1,530,025) 2,446,966 Other receipts (1,530,025) 2,448,966 Other received from Bernallilo County mill lew 97,717,622 95,006,878 Cash received from State of New Mexico Land and Permanent Fund 1,056,946 943,833 Cash received from Carles Act 4,396,807 6,128,8	Cook flows from an autima activities.			
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Interest payments on capital assets-related to debt			(6.105.000)	(5.950.000)
Cash payments for leases (1,729,629) (1,712,006) Cash received from draws on construction loan 51,689,289 — Cash paid for debt issuance (7,483,401) (480,000) Cash received from UNM Capital Initiatives 50,000,000 50,000,000 Cash payments for debt-related activities (2,731,804) (604,416) Net cash used in capital financing activities (120,682,411) (34,286,564) Cash flows from investing activities: 2,105 1,037 Cash withdrawals from 2015 bond reserve fund 2,105 1,037 Proceeds from sales and maturities of investments 30,244,548 14,996,232 Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Interest payments on capital assets-related to debt		(3,553,067)	(2,818,445)
Cash received from draws on construction loan 51,689,289 Cash paid for debt issuance (7,483,401) (480,000) Cash received from UNM Capital Initiatives 50,000,000 50,000,000 Cash payments for debt-related activities (2,731,804) (604,416) Net cash used in capital financing activities (120,682,411) (34,286,564) Cash flows from investing activities: 2,105 1,037 Proceeds from sales and maturities of investments 30,244,548 14,996,232 Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Purchases of capital assets		(200,768,799)	(72,721,697)
Cash paid for debt issuance (7,483,401) (480,000) Cash received from UNM Capital Initiatives 50,000,000 50,000,000 Cash payments for debt-related activities (2,731,804) (604,416) Net cash used in capital financing activities (120,682,411) (34,286,564) Cash flows from investing activities: 2,105 1,037 Cash withdrawals from 2015 bond reserve fund 2,105 1,037 Proceeds from sales and maturities of investments 30,244,548 14,996,232 Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Cash payments for leases		(1,729,629)	(1,712,006)
Cash received from UNM Capital Initiatives 50,000,000 50,000,000 Cash payments for debt-related activities (2,731,804) (604,416) Net cash used in capital financing activities (120,682,411) (34,286,564) Cash flows from investing activities: 2,105 1,037 Cash withdrawals from 2015 bond reserve fund 30,244,548 14,996,232 Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Cash received from draws on construction loan		51,689,289	
Cash payments for debt-related activities (2,731,804) (604,416) Net cash used in capital financing activities (120,682,411) (34,286,564) Cash flows from investing activities: 2,105 1,037 Cash withdrawals from 2015 bond reserve fund 2,105 1,037 Proceeds from sales and maturities of investments 30,244,548 14,996,232 Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Cash paid for debt issuance		(7,483,401)	(480,000)
Net cash used in capital financing activities (120,682,411) (34,286,564) Cash flows from investing activities: 2,105 1,037 Cash withdrawals from 2015 bond reserve fund 30,244,548 14,996,232 Proceeds from sales and maturities of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Cash received from UNM Capital Initiatives		50,000,000	50,000,000
Cash flows from investing activities: 2,105 1,037 Cash withdrawals from 2015 bond reserve fund 30,244,548 14,996,232 Proceeds from sales and maturities of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Cash payments for debt-related activities	_	(2,731,804)	(604,416)
Cash withdrawals from 2015 bond reserve fund 2,105 1,037 Proceeds from sales and maturities of investments 30,244,548 14,996,232 Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Net cash used in capital financing activities	_	(120,682,411)	(34,286,564)
Proceeds from sales and maturities of investments 30,244,548 14,996,232 Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Cash flows from investing activities:			
Purchase of investments (30,605,334) (15,531,478) Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Cash withdrawals from 2015 bond reserve fund		2,105	1,037
Interest and dividends on investments 638,472 1,047,529 Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Proceeds from sales and maturities of investments		30,244,548	14,996,232
Net cash provided by investing activities 279,791 513,320 Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Purchase of investments		(30,605,334)	(15,531,478)
Net increase in cash and cash equivalents (122,490,876) 177,574,575 Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Interest and dividends on investments	_	638,472	1,047,529
Cash and cash equivalents, beginning of year 510,870,949 333,296,374	Net cash provided by investing activities	_	279,791	513,320
	Net increase in cash and cash equivalents		(122,490,876)	177,574,575
Cash and cash equivalents, end of year \$ 388,380,073 510,870,949	Cash and cash equivalents, beginning of year	_	510,870,949	333,296,374
	Cash and cash equivalents, end of year	\$	388,380,073	510,870,949



	2022	2021
Reconciliation of operating loss to net cash provided by (used in) operating		
activities:		
Operating loss \$	(107,131,114)	(24,998,375)
Adjustments to reconcile operating loss to net cash provided by (used in)	(101,101,111)	(21,000,010)
operating activities:		
Depreciation expense	33,543,153	33,296,522
Lease amortization	2,030,607	1,712,006
Provision for doubtful accounts	48,411,955	58,988,165
Changes in assets, deferred outflows, liabilities, and deferred inflows:	10, 111,000	00,000,100
Patient receivables	(51,860,061)	(71,575,590)
Due from University of New Mexico	(421,731)	1,748,468
Due from University of New Mexico Health System	(942,489)	(237,258)
Due from University of New Mexico Medical Group	2,210,332	(7,704,410)
Estimated third-party payor settlements receivables	(24,886,621)	(10,151,584)
Other receivables and prepaid expenses	(6,050,081)	866,588
Inventories	(2,698,271)	(1,947,535)
Deferred outflow of resources related to pensions	1,156,707	(1,653,426)
Medicare Advanced Payment Plan	(54,115,932)	(9,116,939)
Accounts payable	19,133,082	13,854,693
Accrued expenses	(8,081,476)	9,896,333
Due to University of New Mexico	13,379,157	6,362,752
Due to University of New Mexico Medical Group	(119,851)	635,187
Estimated third-party payor settlements liabilities	15,853,738	40,516,961
Due to affiliates	(1,530,025)	2,446,966
Net pension liability	(3,472,357)	2,304,870
Deferred inflow of resources related to pensions	1,530,652	69,965
Net cash provided by operating activities \$	(124,060,626)	45,314,359



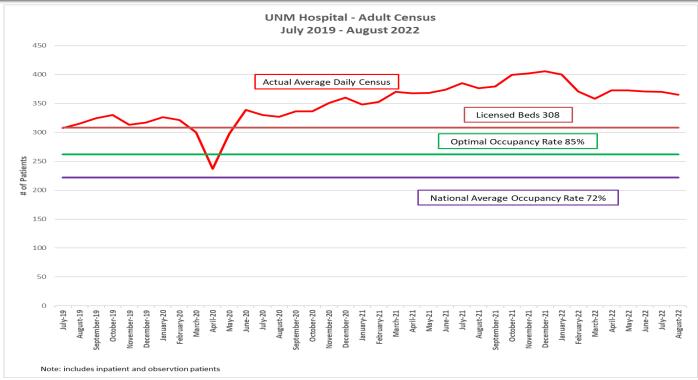
X.b.BoT Finance Presentation August22 Co 10-40

UNM Hospital

Financial Update
Through August 2022

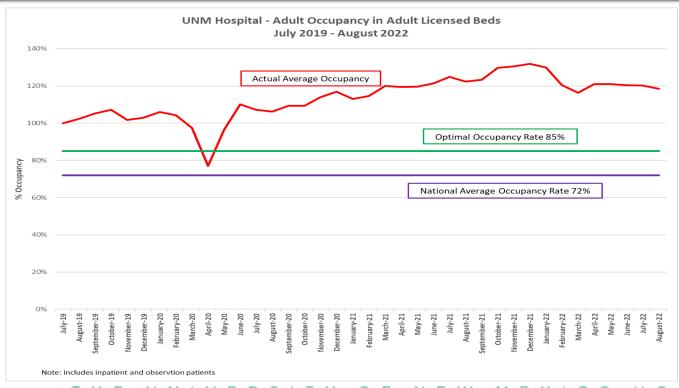


UNM Hospital Adult Capacity Through August 2022



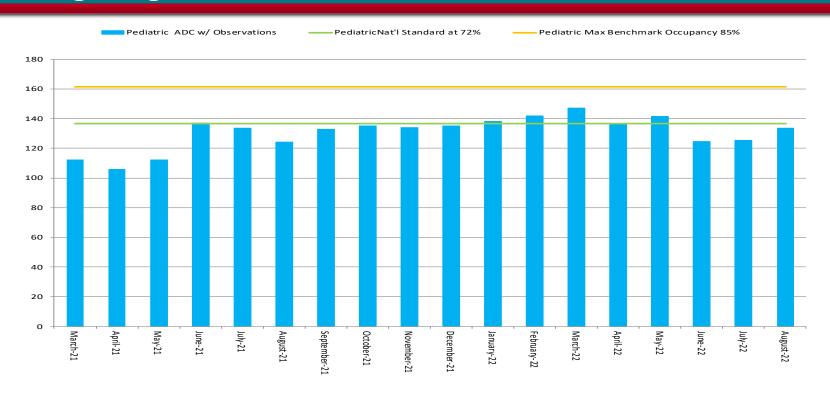


UNM Hospital Adult Occupancy Rates Through August 2022





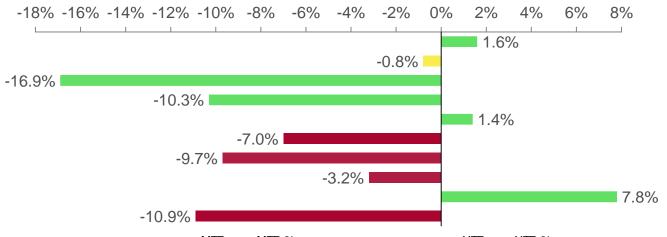
UNM Hospital Pediatric Capacity Through August 2022





UNM Hospital YTD Stats Variance to Budget Through August 2022

Acute Discharges
Acute Patient Days
Observation Discharges
Observation Patient Days
Surgeries
ER Arrivals
Primary Care Visits
Specialty Visits
Behavioral Health - Clinic Visits
Behavioral Health - Patient Days



			MTD	MTD %			YTD	YTD %
	MTD Actual	MTD Budget	Variance	Variance	YTD Actual	YTD Budget	Variance	Variance
Acute Discharges	2,166	2,048	118	5.8%	4,160	4,096	64	1.6%
Acute Patient Days	14,917	15,065	(148)	-1.0%	29,884	30,130	(246)	-0.8%
Observation Discharges	790	907	(117)	-12.9%	1,509	1,815	(306)	-16.9%
Observation Patient Days	1,239	1,320	(80)	-6.1%	2,367	2,639	(272)	-10.3%
Surgeries	1,809	1,856	(47)	-2.5%	3,517	3,470	47	1.4%
ER Arrivals	7,278	7,521	(243)	-3.2%	13,985	15,042	(1,057)	-7.0%
Primary Care Visits	16,769	17,994	(1,225)	-6.8%	30,375	33,641	(3,266)	-9.7%
Specialty Visits	33,284	33,634	(350)	-1.0%	60,895	62,881	(1,986)	-3.2%
Behavioral Health - Clinic Visits	20,282	18,719	1,563	8.4%	37,709	34,996	2,713	7.8%
Behavioral Health - Patient Days	1,710	1,935	(225)	-11.6%	3,361	3,770	(409)	-10.9%



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UNM Hospital YTD Stats Variance to Prior YTD Through August 2022



			MTD	MTD %			YTD	YTD %
	MTD Actual	Prior MTD	Variance	Variance	YTD Actual	Prior YTD	Variance	Variance
Acute Discharges	2,166	2,085	81	3.9%	4,160	4,261	(101)	-2.4%
Acute Patient Days	14,917	15,178	(261)	-1.7%	29,884	30,777	(893)	-2.9%
Observation Discharges	790	799	(9)	-1.1%	1,509	1,694	(185)	-10.9%
Observation Patient Days	1,239	1,154	85	7.4%	2,367	2,395	(28)	-1.2%
Surgeries	1,809	1,730	79	4.6%	3,517	3,524	(7)	-0.2%
ER Arrivals	7,278	7,991	(713)	-8.9%	13,985	11,696	2,289	19.6%
Primary Care Visits	16,769	15,522	1,247	8.0%	30,375	30,060	315	1.0%
Specialty Visits	33,284	30,108	3,176	10.5%	60,895	58,532	2,363	4.0%
Behavioral Health - Clinic Visits	20,282	17,826	2,456	13.8%	37,709	34,405	3,304	9.6%
Behavioral Health - Patient Days	1,710	1,787	(77)	-4.3%	3,361	3,614	(253)	-7.0%



UNM Hospital Executive Summary Through August 2022

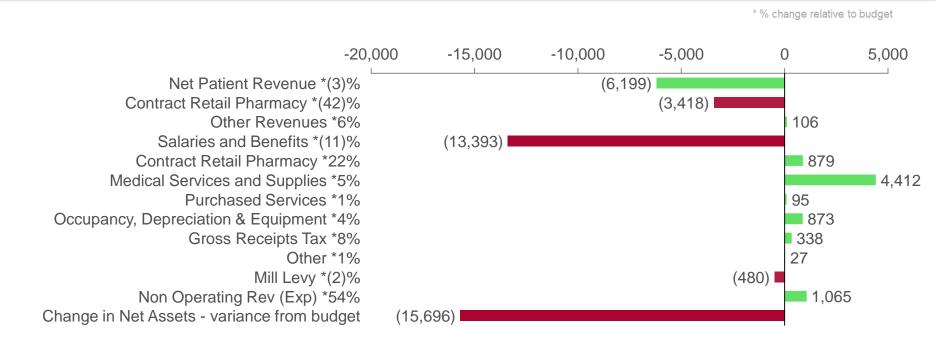
	Action OI								
UNM Hospitals	Benchmark	Aug-22	YTD	Y٦	TD Budget	% Budget YTD	Pri	or YTD	% Growth
ALOS		6.89	7.18		7.36	2.35%		7.22	0.54%
Case Mix Index		1.98	2.04		2.08	-1.70%		2.11	-3.09%
CMI Adjusted Patient Days *	60,045	64,751	130,886		128,980	1.48%		134,280	-2.53%
Net Core Patient Revenues (\$ in thousands)		\$ 89,195	\$ 172,657	\$	180,808	-4.51%	\$	174,566	-1.09%
Total Operating Expenses** (\$ in thousands)		\$ 127,376	\$ 252,210	\$	244,660	-3.09%	\$	229,913	-9.70%
Net Operating Income (\$ in thousands)		\$ (15,732)	\$ (36,495)	\$	(20,214)	-80.54%	\$	(14,107)	-158.70%
Net Income (\$ in thousands)		\$ (4,364)	\$ (13,938)	\$	1,758		\$	7,280	
									=
Net Core Revenue/CMI Adj Patient Day		\$ 1,378	\$ 1,319	\$	1,402	-5.90%	\$	1,300	1.47%
Cost**/CMI Adj Patient Day	\$ 1,962	\$ 1,967	\$ 1,927	\$	1,897	-1.58%	\$	1,712	-12.54%
FTEs		6,972	6,933		7,194	3.63%		6,926	-0.10%

^{**} Operating expenses exclude Contract Retail Pharmacy Expense



^{*} CMI Adjusted Patient Days (Adjusted Patient Days X CMI) is to account for the outpatient activities in the hospital and the relative acuity of the patients. CMI is a relative value assigned to a diagnosis-related group. Adjusted patient days (Patient Days X (Gross Patient Revenue/Gross Inpatient Revenue)) is to account for outpatient and other non-inpatient activities in the Hospital. Action OI benchmark is a quarterly report and for January - March 2022 the 50th percentile is 180,135. The metric above divided by three months for comparative purposes.

UNM Hospital Budget to Actual Variance (in thousands) Through August 2022





XI.a.Critical Care Tower Equipment Purchase Approval September 2022 Cover Letter



UNM Hospital Board of Trustees September 2022

Critical Care Tower Purchase Approval Request: New Tower Purchases of Furniture/Fixture/Equipment – September 2022

Recommended Action: Pursuant to Regent Policy 7.4 and UNM Hospital Purchase Approval policy, UNMH requests approval to execute contracts for the Critical Care Tower for equipment/furniture/fixtures referenced below. Approval is requested as follows:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNM Hospital Board of Trustees.
- UNM Hospital Board of Trustees approval

Projects/Products:

Hybrid OR's Room Outfitting - \$3,025,921 Sterile Processing Department Equipment - \$2,449,161 Imaging & Angio Hybrid Room Outfitting - \$13,195,266 Imaging, IR and Cath Lab Room Outfitting - \$15,813,002 Lights and Booms - OR and Anesthesia - \$4,100,000

See attached spreadsheet summary for additional details for each project listed above.

Funding: These purchases are consistent with the initial Critical Care Tower approved project.

Critical Care Tower (CCT) Purchase Approvals for September 28, 2022 UNMH BOT Finance Committee Meeting

See below list of items/purchases necessary for Critical Care Tower as referenced in Memo. Hospital Board Approval >\$1 Million, Hospital Board and UNM President Approval >\$5 Million

Project Name/Product Group	Vendor	Required Approvals	Source of Funds	Description and Rationale (Detailed information)	Contract # (Vizient/RFP)	Purchase Amount	Procurement Details (GPO- Vizient, best value, "sole source", "RFP-best value", other procurement method)
Hybrid OR's Room Outfitting	GE	UNMH BOTF	CIP 10-3206 Equipment	This approval request for the Critical Care Tower is for the following: Two GE Vascular Hybrid rooms for Main Operating room. UNMH and Vizient* collaborated with Physicians and Staff selecting GE based on current Standardization, best practices and patient safety. All quotes are finalized and will not require any additional funds or purchases.	XR0702	\$ 3,025,921	Direct purchase, Vizient GPO supplier.
Sterile Processing Department Equipment	STERIS	UNMH BOTF	CIP 10-3206 Equipment	Standardization and patient safety. All quotes are finalized and will not require any additional funds or Purchases.	CE2553	\$ 2,449,161	Direct purchase, Vizient GPO supplier.
Imaging & Angio Hybrid Rooms Outfitting	Siemens		CIP 10-3206 Equipment	This approval request for the Critical Care Tower includes the following: Three rooms for CT Scanners. One room has capabilities to do 64 slices (Slices meaning the amount of pictures /procedure) per scan and the other two CT Scanners have the capabilities to do 128 slices per scan. Two MRI Scanners with 1.5T Magnetic Field Strength that will provide advanced technology. Two Single Plane Hybrid Angio rooms for Interventional Radiology that includes a CT scanner that does 64 slices per scan. UNMH and Vizient* collaborated with Physicians and Staff selecting Siemens based on current Standardization, best practices and patient safety. All quotes are finalized and will not require any additional funds or purchases.	XR0676	\$ 13,195,266	Direct purchase, Vizient GPO supplier.
Imaging, IR and Cath Rooms Outfitting	Philips		CIP 10-3206 Equipment	This approval request for the Critical Care Tower includes the following: Two General Radiology rooms that will include Digital Diagnostic X Ray Machines. Two rooms for Interventinal Radiology to include Azurion biplane 20/15 Imaging systems. Four Single Interventinal Radiology rooms with flex arms. Two Single plane Cardiac Cath labs. UNMH and Vizient* collaborated with Physicians and Staff selecting Philips based on current Standardization, best practices and patient safety. All quotes are finalized and will not require any additional funds or purchases.	XR0703	\$ 15,813,002	Direct purchase, Vizient GPO supplier.
Lights and Booms - OR and Anesthesia	Skytron	UNMH BOTF and UNM President	CIP 10-3206 Equipment	This approval request for the Critical Care Tower is for the following: Twenty Operating room Lights and Anesthesia booms for interventional platform surgical rooms. UNMH and Vizient* collaborated with Physicians and Staff selecting Skytron for best practices and patient safety. All quotes are finalized and will not require additional funds or purchases.	CE7201	\$ 4,100,000	Direct purchase, Vizient GPO supplier.

UNMH is a member of Vizient, which is the largest healthcare group purchasing organization in the United States. Vizient implements bid processes to put in place contracts, available to its members, for healthcare goods and services. UNMH purchases through Vizient are exempt from the NM Procurement Code. NMSA 13-1-98.1A.

XI.b.Regents Form- Sole Source - CardioGen-82 Generatros and Infusion System Rental



UNM Hospital Board of Trustees September 2022

Recommended Action: As required by the UNM Hospital Purchase Approval policy, contract execution approval with **Bracco Diagnostics Inc.** for **Infusion System and CardioGen 82:Rb-82 generator** is requested as follows:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNM Hospital Board of Trustees.
- UNM Hospital Board of Trustees approval

Ownership:

Bracco Diagnostics Inc. 259 Prospect Plains Road Building H Monroe Township, NJ 08831

Officers Information:

John Pullman Sr. Nuclear Medicine Regional Business Manager-West

Source of Funds: UNM Hospitals Radiology – Nuclear Medicine Operational Budget

Description and Rationale: Bracco Diagnostics Inc. will provide the initial set-up and rental of an Infusion System and a CardioGen 82: Rb-82 generator for myocardial perfusion PET imaging. The requested infusion system and radioisotope generator will be used to detect problems with the hearts blood flow as seen with heart attacks and other coronary artery diseases. The generator produces Rb-82 which is a radioisotope and the infusion system is used to inject the isotope into a patient where it can be followed by a special camera. As the isotope moves through the blood stream, the camera can capture problems with the blood vessels of the heart. This technology provides a noninvasive alternative to cardiac catheterization which decreases recovery time and risk to the patient.

Process: Sole Source posted 3/21/2022 with no challenge

Contract Term: The initial term of Agreement shall be for five (5) years with an option to renew one, one-year term as provided for in NMSA 13-1-150 (Multi-Term Contract).

Contract Amount: Purchase includes initial set-up of \$5,000, ongoing operational cost of \$2,500/ month plus 31 new generators at \$49,053 each across the 5-year term. Projected amount for the five-year term is estimated at \$1,675,643.

Termination Provision: Either party may terminate this agreement upon at least ninety (90) days prior to the end of the Initial Term.

Previous Contract: No Previous contract.

Previous Term: No Previous Term.

XII. ADMINISTRATIVE REPORTS

HS Report for BoT -- Sept 2022. (1) Dr. Richards

MEMORANDUM

To: UNMH Board of Trustees

From: Mike Richards, MD

Senior Vice Chancellor Clinical Affairs, UNM Health System

Date: Sep 29, 2022

Subject: Monthly Health System Activity Update

This report represents unaudited year to date August 2022 activity and is compared to unaudited year to date August 2021 activity.

Activity Levels: Health System clinical activity remains high, although adult inpatient activity is less, which is intentional in order to operate at more sustainable levels. In comparison to prior year, key clinical measures include:

- Total inpatient days are down 3%
 - UNMH adult inpatient days are down 5%
 - SRMC adult inpatient days are down 7%
- Total discharges are down 3%
 - UNMH adult discharges are down 9%.
 - SRMC adult discharges are flat
- Adult length of stay (without obstetrics) is up 3%
- Case Mix Index (CMI) is down 3%
- Total outpatient activity is up 3%
 - Primary care clinic visits are down 1%
 - Specialty and other clinic visits are up 5%
 - Emergency visits are down 7% over prior year
- Surgical volume is down 1%
- Births are up 24%
- UNM Medical Group RVUs are up 8%

Finances: Health System had total year-to-date operating revenue of \$283.5 million representing a 1% increase over prior year. Total non-operating revenue was \$24.2 million, representing a 3% increase over prior year. Total operating expenses were \$322.4 million, representing a 10% increase over prior year. Health System margin was \$(14.7) million as compared to \$11.3 million prior year, driven by decrease in other operating revenue and increased labor costs.

The balance sheet is stable with a current ratio of 2.15 as compared to 2.10 prior year. The cash and cash equivalents for UNM Health System is \$473 million as compared to \$485.5 million prior year. Net patient receivables are up 1% and total assets are down 2%. Total liabilities are down 3% over prior year. Total net position is down 1% over prior year.

CEO Board Report Sept_2022 v.1



MEMORANDUM

To: Board of Trustees

From: Kate Becker

Chief Executive Officer

Date: August 30, 2022

Subject: UNMH Monthly Activity Update

The Hospital has been involved in a variety of activities and this report will focus on operations through August 2022.

Finance: Inpatient adult patient days and discharges were down from budget by 2.5% and 2.7%, respectively, for the fiscal year to date. Adult length of stay is at budget. Inpatient pediatric patient days and discharges were better than budget by 5% and 20.5%, respectively, for the fiscal year to date. Pediatric length of stay is at better than budget by 13%. Observation discharges are below budget by 16% year to date. Case mix index is lower than prior year by 3% at 2.04 year to date. Outpatient clinic visits are 5% below budget for the year to date, and 3% better than prior year to date. Emergency department arrivals are below year to date budget by 7%, and better than prior year to date by 20%. Behavioral health patient days are under budget by 11% and behavioral health clinic visits are under budget by 8% year to date. Net margin through August 2022 is negative at -\$13.9 million with zero set aside for capital investment. Total Operating revenues are negative compared to year to date budget and prior year. Operating expenses are over budget by \$6.8 million, primarily in employee compensation and benefits. Non-operating revenues are over budget by \$0.6 million.

Native American Liaison: Total Native American Inpatient Stays for UNMH and Behavioral Health Q2 CY2022 were 1,147 inpatient stays, Inpatient Days for 2Q CY2022 were 8,605 days, and average length of stay for Q2 CY2022 was 6.53 days. Total outpatient specialty encounters for 2Q CY2022 was 10,008 visits. Invitations for the annual UNMH Fall Meeting with NM Pueblos, Tribes, and Nations have been sent out by email. Interview process for the Contract Specialist Indian Health position is complete and a top candidate has been selected and will be offered a position by HR on or before 9/23/2022. NAHS Liaison team has participated in five (5) community health outreaches in Pueblo communities. NAHS has been present at the NM State Fair offering resources and educating community members about services available to them at UNMH. UNMH Interpreter Language Services was hosted by the Zuni Tribal Counsel to explore the options of offering a medical interpreter training in Zuni to Zuni-speakers.

Bernalillo County: Bernalillo County: Work on the Crisis Triage Center is proceeding with the demolition of two older buildings in order to accommodate this project. An official groundbreaking for the new Crisis Center is scheduled for September 26th at 11 AM. UNMH has also continued to work with Bernalillo County on services at the Care Campus with significant increases in patients receiving Medication Assisted Treatment services. The ASAP program has completed initial program planning for a new addiction focused Intensive Outpatient Treatment program that is part of the ongoing collaborative services development between UNMH and Bernalillo County.

CMO BOT Update Sept. 2022_v1



Date: September 30, 2022 **To:** UNMH Board of Trustees

From: Irene Agostini, MD

UNMH Chief Medical Officer

Right Care, Right Place, Right Time Update: Length of Stay Efforts

With our strategy to move UNMH to our licensed capacity, we need to focus on Right Care, Right Place, Right Time initiatives and continue to look for more ways for our patients to access care without coming to our Emergency Department. While continuing to decrease length of stay at the hospital, we continue to look to provide the best care for our patients.

Throughout the health care system, we have come together to also look at processes that can improve throughput and potentially decrease length of stay (LOS) in the hospital.

A few of the current projects being worked on to decrease LOS include:

- 1. Access to the Post-Acute Discharge Clinic: This clinic opened in April and is intended to offer close post-acute care follow-up and bridge the gap from patient discharge to primary care appointment time (see below for additional details).
- 2. **Therapy Services Recommendations:** Therapy Services leadership is reviewing inpatient rehab recommendations on medicine patients to identify opportunities related to inpatient rehab recommendations as many medicine patients will not qualify for inpatient rehab. In lieu of inpatient rehab, we are building support for patients to go home with home health care, PT/OT and a community paramedic program.
- 3. **Post-Acute Care Access:** Post-acute care facilities continue to be limited by staffing shortages. Our team is working closely with leadership from several of NM's post-acute care facilities to improve access. As noted above, we continue to try to get patients home, if at all possible, with better wrap-around services.

Post-Acute Discharge Clinic (PADC)

Another Ambulatory Specialties effort in the "Right Care, Right Place, Right Time" hospital initiative is the operation of a post-acute care discharge clinic. The focus of the clinic is to see hospitalized patients without a PCP, up to two weeks after discharge. This will assist in the fragile transition from inpatient to outpatient as well as helping the patients establish with a PCP.

The clinic has done exceptionally well, exceeding national benchmarks for discharge clinics. Since April 2022 (at its establishment in Ambulatory Specialties), the clinic has improved from 55 arrivals to 85 arrivals, seeing a total of 267 patients from April to July with a no-show rate of only 11.9%, well below national levels.

The clinic is currently operating out of BBRP1500 and only half days with one provider per half day. Current efforts by the hospital are looking to expand this much-needed service to full days with two providers. Our plan as we expand the clinic is to see ED patients within 24-48 hours after their ED discharge. We believe close follow-up in certain diagnosis will help prevent admissions to the hospital. A HUGE thank you to the team and to Unit Director Deb Harcke for the incredible work she poured into making this clinic successful.

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